



### Can gather information through trial and error





## Social Information is useful, efficient, and frequently reliable

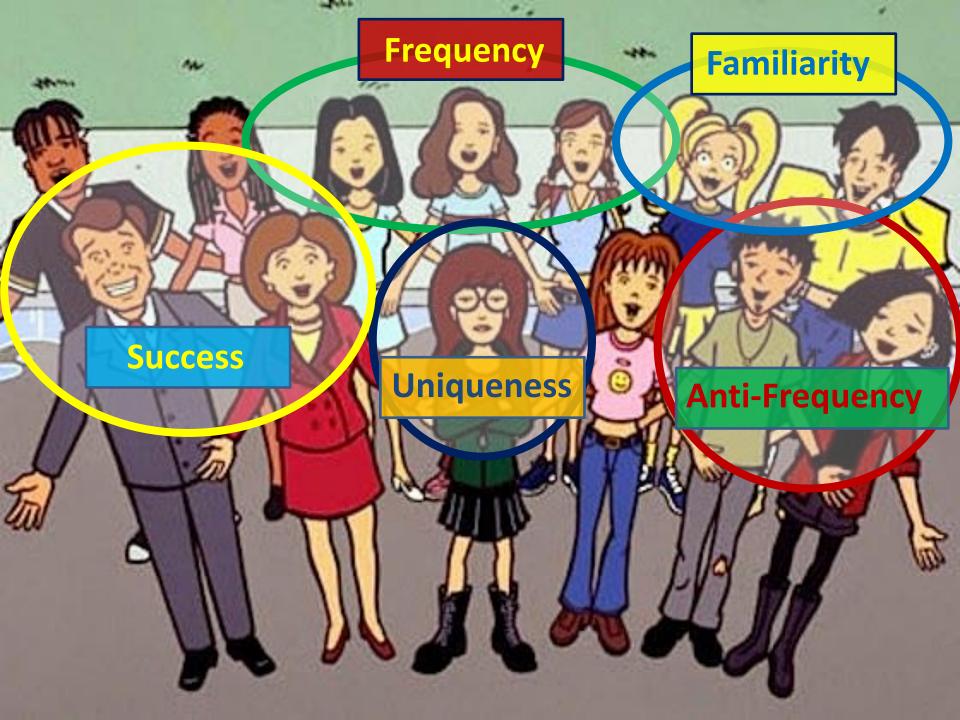














# Between individual variation associated with social, economic and psychological factors



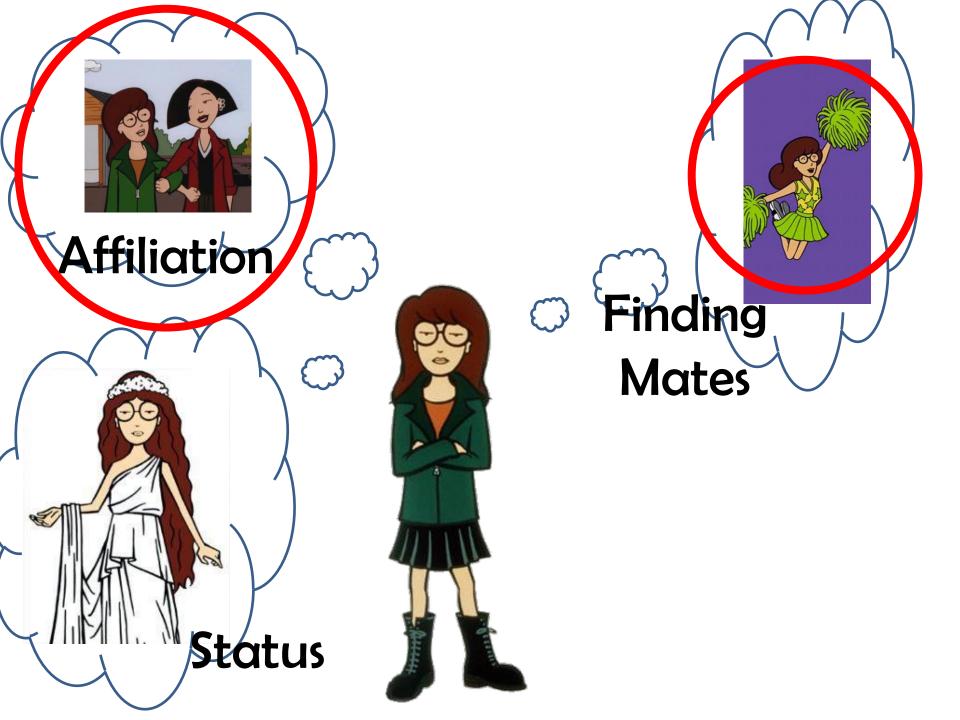


### No within individual variation observed for social learning strategies



## Need to consider wider range of contexts







**Finding Mates** 

Stand out from the crowd

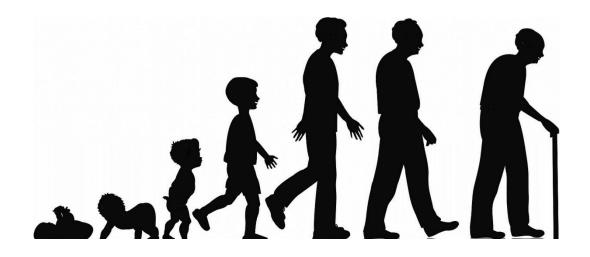
Take Risks



Be generous

**Making Friends** 

Follow the group

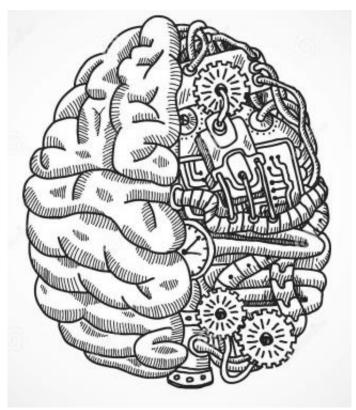


### Dominant module varies with life history and environmental context



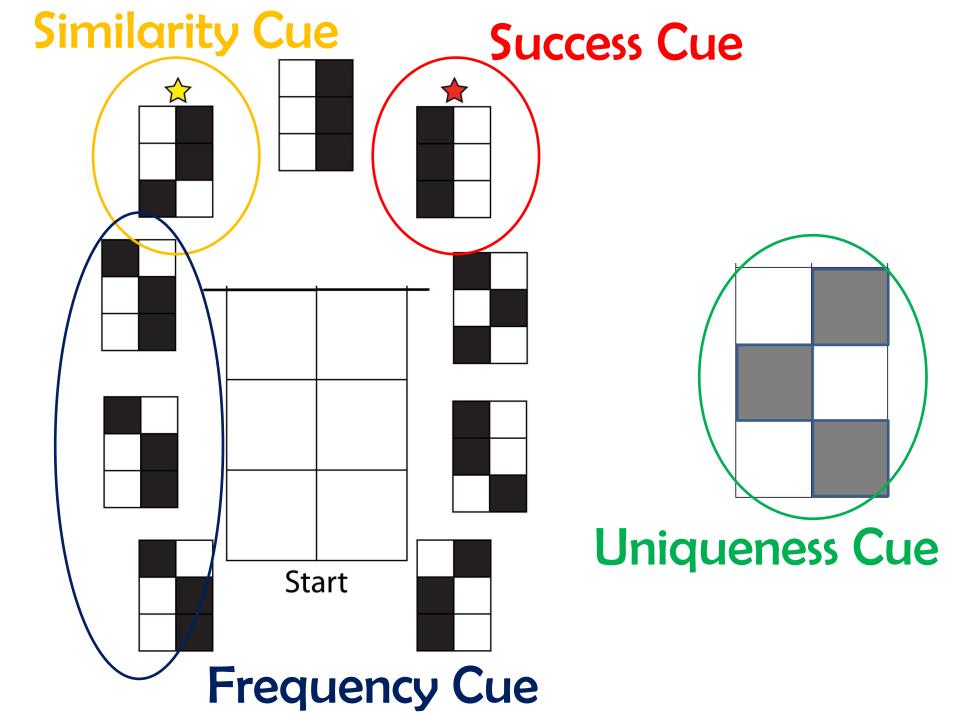


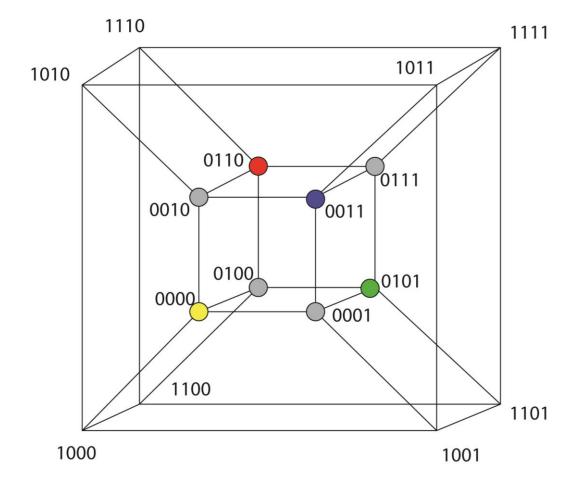
#### Conformity





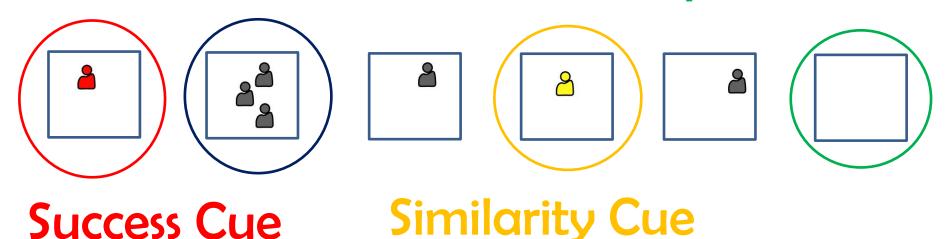






#### Frequency Cue

#### Uniqueness Cue

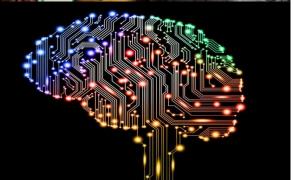


This would be a multiple choice question about a course of action in a social situation.

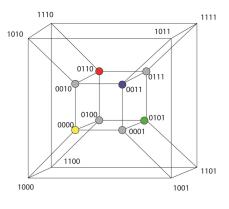
This answer is worded as a Frequency cue This answer is worded as a Success cue This answer is worded as a Similarity cue

















Older individuals with slower life histories, good Success education but lower incomes

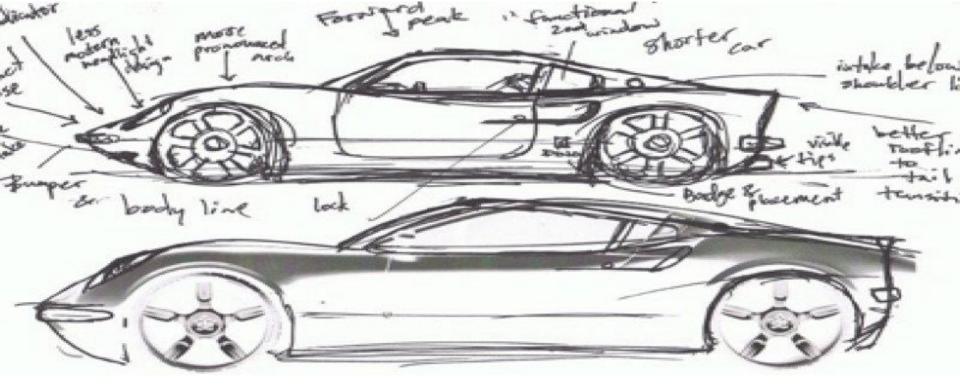


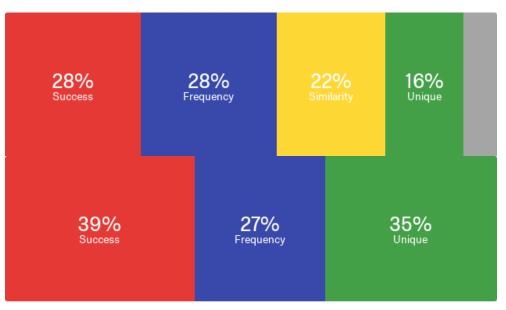
**Average Joes** 

### Similarity



### Younger individuals Combinations and Variation







38% Similarity 26% Unique

#### Common Response



Similarity

Younger (typically female) individuals with faster life histories



**Anti-Similarity** 







#### Frequency bias

More common amongst females



